

## جامعة البلقاء التطبيقية

## مصفوفة مخرجات التعلم Learning Outcomes

الورقة	المهارات الفنية المتخصصة ( الثالثة)
المؤهل	اللغات
المسار (التخصص)	اللغة الإنجليزية التطبيقية
رمز الورقة	021602/3

مخرجات التعلم	
المهارات المطلوبة (مهارات مهنية)	لرقم مخرج التعلم/ المجال
	المعرفي
1. Identify the different business departments in a com	
the duties as well as the responsibilities of each depart	
HR, CRM, RD, IT, CS, the Production & Marketing	
departments.	1
2. Recognize the duties and responsibilities of employed	ees and
employers in the Business industry.	nguo go
3. Utilize the appropriate terminology and technical lat while writing or speaking within the context of Busi	0 0
4. Distinguish business abbreviations, professional acr	
functional language and terminology present in vari	•
business contexts.	
5. Plan and Design short presentations implementing t	he
intended message, purpose, and setting, and lexicon	
successfully address the targeted audience.	
6. Write business letters, emails, likewise arrange mee	ting
agendas, briefings, and summaries in an effective w	-
7. Engage in-person and online business events as wel	
communicate with co-workers, managers, customer	
jobseekers, etc. using the language that is effective a	and
efficient for business occasions.	
8. Employ technical terms suitable for business negotiation in terminant filing respectivity	
job interviews, business meetings, filing, negotiating responding to complaints, telephoning, and socialized	
9. Evaluating and modifying job applications, cover le	-
and job interviews as job applications, cover le	
10. Define relevant technical terms such as SCM, logist	ics the
role of customers in SCm, etc.	
11. Discuss the 4Ps of marketing and its effect on m	arketing
strategies in business.	
1. Recognize the different types of tourism and tourist	. اللغة الإنجليزية للفندقة S.
2. Distinguish the key characteristics of public and priv	vate alumite
hospitality in addition to the hospitality and leisure	

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	المهارات المطلوبة (مهارات مهنية)	مخرج التعلم/ المجال المعرفي	الرقم
3.	industry. Identify acronyms likewise abbreviations related to technical terms and concepts within the scope of tourism and hospitality.		
4.	Employ technical vocabulary, idioms, functional language to discuss ideas in written and spoken formats in relation to the world of hospitality and tourism.		
	Examine the responsibilities and duties relevant to each career title within the contexts of hospitality and tourism.		
	Analyze the different marketing strategies and stages. Recognize the marketing mix (Four Ps) and its relevance to the scope of the tourism and hospitality market and industry.		
8.	Critique and analyze reading texts or graphs relevant to the life cycle of events such as festivals in terms of development, introduction, growth, maturity, rejuvenation, decline and termination.		
9.	Use the appropriate compound words, collocations, idioms, and individual lexicon while composing sentences, writing paragraphs, and paraphrasing synopses related to hospitality and tourism.		
	<ul> <li>Define and differentiate between, marketing tools, marketing materials, marketing strategies as well as promotional material while dealing with the hospitality and tourism market and industry.</li> <li>Interpret and investigate the relationship between both</li> </ul>		
	<ul><li>(culture and tourism) and (culture and hospitality).</li><li>Compare and contrast internal with external factors that affect and determine the present and future of hospitality and tourism as a market and an industry.</li></ul>		
	te headlines, news lists, and design blogs that follow the principles of writing for the media and journalism.	اللغة الانجليزية لوســـائـل الإعلام والصحافة	.3
	lyze English media texts to prove familiarity with media age features.		
	ognize various language devices present in different nents related to the field of media literacy and journalism.		
	ntify acronyms likewise abbreviations related to technical and concepts within the scope of media and journalism.		
langua	technical vocabulary, idioms, collocations, functional age to express their views regarding current affairs, using s media.		
and jo	ique the used language within the different aspects of media urnalism to decipher the explicit as well as the implicit ge behind the intended employed language.		

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7. Classify the responsibilities and duties relevant to each job title within the contexts of media and journalism.		
8. Examine key characteristics of Radio and TV as mass mediums.		
9. Discuss and differentiate the particular language of podcasters, journalists, broadcasters and TV hosts.		
10. Compare and contrast the core elements present in print forms of journalism; newspapers, magazines, broadsheets, and tabloids.		
1. Distinguish the different jobs and employees in each field of	اللغة الإنجليزية للهندسة	.4
technology, science, and engineering.	والعلوم والتكنولوجيا	
2. Use the appropriate vocabulary to communicate in written		
and/or spoken discourse in various situations related to the field of		
technology, science, and engineering.		
3. Ask and respond to questions during presentations, lectures, and discussions using specific language in relation to the field of		
science, engineering, technology and settings.		
4. Use effective communication skills and a variety of resources to		
gather and share scientific and technological ideas and data.		
5. Synthesize both spoken and written instructions relevant to		
diverse technological, scientific and engineering situations.		
6. Recognize what various acronyms and abbreviations stand for		
while utilized in assorted technical, scientific, or engineering		
occurrences. 7. Demonstrate the required techniques, skills, steps, tools while		
conducting scientific researches or experiments.		
8. Identify computer hardware and software.		
9. Classify the different types of websites likewise analyze their		
components.		
10. Recognize the tools and equipment used in technical fields,		
their functions, and their usages.		
11. Apply the acquired skills and previously learned key		
engineering, scientific, and technological concepts to think of		
present technical problems and suggest/ find solutions.		
12. Review a sundry of written documents relevant to the field of engineering, science, and technology to generate and produce		
similar ones.		
1. Use a variety of appropriate vocabulary to communicate in	اللغة الانجلة للأغراض	.5
written and/or spoken discourse in various situations related to the	اللغة الإنجليزية للأغراض القانونية والدبلوماسية	
field of law.	الفاتونية والدبنوم سيه	
2. Distinguish between the different types of legal documents in		
reference to linguistic and discourse features such as syntax,		
language, semantics, morphology, and structures.		
3. Identify the different types of laws as contract law, tort law,		
criminal law, international law, etc. and the key linguistic features of each one of them.		
4. Produce different spoken discourse with different clients using	(Sel)	
the appropriate structures, modal verbs, and legal terminology		
according to the legal context, situations, and people involved.	Contraction of the second seco	
5. Interpret the meaning of collocations, phrasal verbs,		

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prepositional phrases used in given situations and means of		
communication.		
6. Classify terminologies and specialized vocabulary according to		
the type of legal contexts they are used in as criminal law,		
commercial law, company law, real property law, etc.		
7. Compose and respond efficiently to the different types of legal		
correspondence, formally and informally, using the appropriate		
legal vocabulary and format		
8. Generate appropriate questions and answers to handle urgent		
situations and conflicts that could emerge during negotiating,		
making proposals, proposing new ideas, talking to clients, or with		
colleagues.		
9. Modify and explain legal terms to non -lawyers during written or	a	
spoken communication.	19.31	
10. Communicate legal concepts and information confidently and	The log of the second	1
easily; and use these concepts in discussions, presentations,		
telephone conversations, meetings, and presentations.	Vendy.	
11. Distinguish the main types of legal professions and lawyers	9	

